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## CURRICULUM VITAE

### Andrea Gallice

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#### CURRENT AND RECENT POSITIONS

- **Collegio Carlo Alberto**  
Carlo Alberto Affiliate, March 2010 - Present  
Research Associate at BRICK, May 2008 – March 2010
- **University of Siena**, Dept. of Economic Policy, Finance and Development (DEPFID)  
Post Doctoral Researcher, April 2008 - March 2010
- **International Centre for Economic Research (ICER)**, Turin  
Research Fellow, 2007 - 2008
- **University of Munich (LMU)**, Dept. of Economics  
Marie Curie Fellow (Experienced Researcher) within the EU/CEPR ENABLE Network, 2006 - 2007

#### EDUCATION

- **European University Institute**, Dept. of Economics  
Ph.D. in Economics, 2007  
Thesis Title: Three Essays on Behavioral and Applied Game Theory  
Thesis Committee: Pascal Courty, Dorothea Kuebler, Marco Mariotti, Karl Schlag
- **University of California at Berkeley**, Dept. of Economics  
Visiting Scholar, 2004
- **European University Institute**, Dept. of Economics  
M.Res. in Economics, 2003
- **University College of London**, Dept. of Economics  
M.Sc. in Economics, 2002
- **Università degli Studi di Torino**, Faculty of Economics  
B.A. in Economics, 2001  
Thesis Title: Auction Theory and the Allocation of UMTS Licenses across Europe  
Final grade: 110/110 cum laude and honours

#### RESEARCH AND TEACHING INTERESTS

- Industrial Organization, Behavioral Economics, Game Theory, Economics of Education.

## PUBLICATIONS

- “The Neglected Effects of Demand Characteristics on the Sustainability of Collusion” , *Research in Economics*, forthcoming.
- “Education, Dynamic Signalling and Social Distance”, *Oxford Economic Papers*, Vol. 61 (2), pp. 304-326, 2009.
- “Best Responding to What? A Behavioural Approach to One Shot Play in 2x2 Games”, in A. Innocenti and P. Sbriglia (eds.), *Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments*, Palgrave McMillan, NY, pp. 184-203, 2008.
- “Some Equivalence Results between Mixed Strategy Nash Equilibria and Minimax Regret in 2x2 Games”, *Economics Bulletin*, Vol. 3 (29), pp. 1-8, 2007.
- “Un Bilancio dell’Esperienza UMTS in Europa: fu Collusione?”, *Mercato Concorrenza Regole*, Vol. 2, pp. 309-327, 2002.

## CURRENT RESEARCH & WORKING PAPERS

- “Signaling to Multiple Principals”, in progress.
- “Price Reveal Auctions on the Internet”, in progress.
- “Lowest Unique Bid Auctions with Signals”, *Carlo Alberto Notebooks*, n. 112.
- “Self-Serving Biased Reference Points”, *U. of Siena DEPFID working papers*, n. 09/09.
- “Some Social Welfare Implications of Behavioral Preferences”, *CEPR Discussion Papers*, n. 6572.
- “Preempting versus Postponing: the Stealing Game”, *ICER working papers*, n. 2/08, submitted.

## OTHER WRITINGS

- “Three Essays on Behavioral and Applied Game Theory”, EUI Ph.D. thesis, DOI: 10.2870/89587, 2007.
- “Predicting One Shot Play in 2x2 Games using Beliefs based on Minimax Regret”, FEEM working papers, n. 31/06.
- “Asymmetries among Bidders: the Issue of Entry in First Price Auctions”, M.Sc. thesis, Univ. College London, 2002.

## TEACHING EXPERIENCE

- Microeconomics (Ph.D.), University of Torino, 2010.

## ACADEMIC PRESENTATIONS

- 2005: ESA European Meeting (Alessandria), ASSET Annual Conference (Crete), SET-FEEM International Workshop on Economic Theory (Milan).
- 2006: U. Vienna, LabSi International Workshop on Behavioral Game Theory and Experiments (Capua), Spring Meeting of Young Economists (Seville), SING2 (Foggia), U. Amsterdam, U. Munich.
- 2007: U. Munich, BEELab Experimental Economics Workshop (Florence), 3rd European Symposium on Economics and Psychology (Mannheim), LabSi International Conference on Political Economy and Public Choice (Siena), U. Zurich.
- 2008: U. Torino, 4th European Symposium on Economics and Psychology (Amsterdam), EEA Annual Conference (Milan), Collegio Carlo Alberto, U. Siena.
- 2009: Spring Meeting of Young Economists (Istanbul), BEELab Experimental Economics Workshop (Florence), SED Conference on Economic Design (Maastricht), 50<sup>a</sup> Riunione SIE (Rome).
- 2010: U. Siena, VII Workshop Labsi (Siena).

## AWARDS

- Marie Curie Fellowship as Experienced Researcher, EU, 2006-2007
- Royal Economic Society conference grant, 2006
- Doctoral Fellowship, European University Institute, 2005-2006
- Exchange grant for visiting UC, Berkeley, 2004
- Doctoral Fellowship, Italian Ministry for Foreign Affairs, 2002-2005
- Club Optime prize for the best undergraduate dissertations at the University of Turin, 2001
- Erasmus scholarship for visiting University College of Dublin, 1999

## OTHER

- Spring Meeting of Young Economists, 2010 (Luxembourg): Member of the Selection Committee
- Member of the European Economic Association and the Economic Science Association
- Labour Economics, 2009: Referee
- European University Institute, 2004: Research Assistant for Professors Andrea Ichino and Massimo Motta
- European University Institute, 2004: Student Representative for the Economics Department
- Universidad Pais Vasco, 2003: Summer School: the Role of Social Interactions and Networks in Economics
- Fondazione ENI Enrico Mattei, 2002: Research project on the allocation of UMTS licenses across Europe
- Int. Centre for Economic Research, 2001: Research Assistant for Prof Martin Fransman (U. of Edinburgh)

## REFERENCES

Professor Pascal Courty  
University of Victoria, Department of Economics  
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E-mail: [pcourty@uvic.ca](mailto:pcourty@uvic.ca)  
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