
ANDREA GALLICE

Curriculum Vitae - January 2025

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CURRENT POSITIONS

- Professor of Economics, ESOMAS Department, University of Torino
- Research Fellow, Collegio Carlo Alberto

EDUCATION

- Ph.D. in Economics, European University Institute, 2007
- M.Res. in Economics, European University Institute, 2003
- M.Sc. in Economics, University College of London, 2002
- B.A. in Economics, University of Torino, 2001

RESEARCH FIELDS

- Political Economy, Game Theory, Industrial Organization

PUBLICATIONS

Selected

- Shifting Social Norms through Endorsements (with Edoardo Grillo), **Journal of Economic Behavior and Organization**, 231 (106903), 2025.
- Can ♥s Change Minds: Social Media Endorsements and Policy Preferences (with Pierluigi Conzo, Juan S. Morales, Margaret Samahita and Laura K. Taylor), **Social Media + Society**, 9 (2), 1-25, 2023.
- Economic and Social-Class Voting in a Model of Redistribution with Social Concerns (with Edoardo Grillo), **Journal of the European Economic Association**, 18 (6), 3140-3172, 2020.
- What is Good for the Goose is Good for the Gander? How gender-specific conceptual frames affect financial participation and decision-making (with Cecilia Boggio and Flavia Coda-Moscarola), **Economics of Education Review**, 75, 101952, 2020.
- Cooperation in Social Dilemmas through Position Uncertainty (with Ignacio Monzón), **The Economic Journal**, 129 (621), 2137-2154, 2019.
- A Model of Educational Investment, Social Concerns and Inequality (with Edoardo Grillo), **The Scandinavian Journal of Economics**, 121 (4), 1620-1646, 2019.
- Bankruptcy Problems with Reference-Dependent Preferences, **International Journal of Game Theory**, 48 (1), 311-336, 2019.
- An Approximate Solution to Rent-Seeking Contests with Private Information, **European Journal of Operational Research**, 256 (2), 673-684, 2017.
- Optimal Stealing Time, **Theory and Decision**, 80 (3), 451-462, 2016.

- Education, Dynamic Signalling and Social Distance, **Oxford Economic Papers**, 61 (2), 304-326, 2009.

Other

- Curious about the Price? Consumers' Behavior in Price Reveal Auctions (with Giuseppe Sorrenti), **Applied Economics Letters**, 29 (9), 831-834, 2022.
- Social Status, Preferences for Redistribution and Optimal Taxation: A Survey, **Economics: The Open-Access, Open-Assessment E-Journal**, 12 (55), 1-17, 2018.
- Price Reveal Auctions, **The B.E. Journal of Theoretical Economics**, 16 (2), 485-514, 2016.
- Equilibrium Selection through p_u -Dominance, **Economic Theory Bulletin**, 3 (1), 53-64, 2015.
- The Neglected Effects of Demand Characteristics on the Sustainability of Collusion, **Research in Economics**, 64 (4), 240-246, 2010.
- Some Equivalence Results between Mixed Strategy Nash Equilibria and Minimax Regret in 2x2 Games, **Economics Bulletin**, 3 (29), 1-8, 2007.
- Un Bilancio dell'Esperienza UMTS in Europa: fu Collusione?, **Mercato Concorrenza Regole**, 2, 309-327, 2002.

Chapters in books

- What Economic Theory Can (and Cannot) Say about Local Regulation, in A. Asquer, F. Becchis and D. Russolillo (eds.), **The Political Economy of Local Regulation**, Palgrave MacMillan, NY, pp. 113-126, 2016.
- Best Responding to What? A Behavioural Approach to One Shot Play in 2x2 Games, in A. Innocenti and P. Sbriglia (eds.), **Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments**, Palgrave MacMillan, NY, pp. 184-203, 2008.

CURRENT RESEARCH & WORKING PAPERS

- Gender Prescribed Occupations and the Wage Gap (with Matteo Broso e Caterina Muratori).
- Bankruptcy Problems with Self-Serving Biased Reference Points.
- Metrics, Interaction and Influence: The Immigration Debate on Social Media (with Pierluigi Conzo, Juan S. Morales, Margaret Samahita and Laura K. Taylor).
- Strategic announcements of reference points in disputes and litigations.
- Lowest Unique Bid Auctions with Signals.

ACADEMIC PRESENTATIONS

- ESA European Meeting (Alessandria), ASSET Annual Conference (Crete), SET-FEEM International Workshop on Economic Theory (Milan), U. Vienna, LabSi International Workshop on Behavioral Game Theory and Experiments (Capua), Spring Meeting of Young Economists (Seville), SING2 (Foggia), U. Amsterdam, U. Munich, BEELab Experimental Economics Workshop (Florence), 3rd European Symposium on Economics and Psychology (Mannheim), LabSi Conference on Political Economy (Siena), U. Zurich, U. Torino, 4th European Symposium on Economics and Psychology (Amsterdam), EEA-ESEM Annual Conference (Milan), Collegio Carlo Alberto, U. Siena, Spring Meeting of Young Economists (Istanbul), BEELab Experimental Economics Workshop (Florence), SED Conference on Economic Design (Maastricht), 50^a Riunione SIE (Rome), VII Workshop Labsi (Siena), U. Cagliari, UECE Meeting on Game Theory and Applications (Lisbon), SIDE-ISLE Annual Meeting (Rome), EEA-ESEM Annual Conference

(Toulouse), EARIE conference (Milan), European University Institute, ASSET Annual Conference (Aix-en-Provence), GRASS IX workshop (IMT Lucca), The Graduate Institute Geneva, SSES Annual Congress (Lugano), 57^a Riunione SIE (Milan), SIDE-ISLE Annual Meeting (Torino), European Public Choice Society (Budapest), SED Conference on Economic Design (York), Association for Public Economic Theory (Paris), RES Annual Conference (U. Sussex), 59^a Riunione SIE (Bologna), ASSET Annual Conference (Florence), SAEe 2018 (Madrid), VSE Prague, European Public Choice Society (Jerusalem), 60^a Riunione SIE (Palermo), NASMES 2022 (Miami), EEA-ESEM 2022 (Milan), 63^a Riunione SIE (Torino), Political Economy Workshop (Bolzano), University of East Anglia, European Public Choice Society (Vienna), EALE Annual Conference (Bergen), ASSET Annual Conference (Venice), IO Winter Symposium (Bergamo), EWMES 2024 (Mallorca).

REFEREEING

- The Review of Economic Studies; The Economic Journal; Journal of Public Economics; Games and Economic Behavior; Management Science; Journal of Economic Behavior & Organization; Socio-Economic Review; International Journal of Game Theory; Social Choice and Welfare; Theory and Decision; The B.E. Journal of Theoretical Economics; European Journal of Operational Research; Research in Economics; Journal of Economics; Mathematical Reviews; International Review of Law and Economics; Labour Economics; International Journal of Economic Theory; Economics; Education Economics; Regional Studies; International Journal of Research in Marketing; Journal of Industry, Competition and Trade; Advances in Complex Systems; Electronic Commerce Research and Applications; Journal of Theoretical Biology.
- PRIN projects (2017, 2020); Programma “Rita Levi Montalcini” (2019); SIR grants; VQR.

TEACHING

Standard courses:

- Microeconomic of Consumption, Production and Uncertainty (Undergraduate, “Laurea Magistrale”), University of Torino, 2024-present.
- General Equilibrium Theory (Master & Ph.D.), Collegio Carlo Alberto and University of Torino, 2012-present.
- Economia Manageriale ed Industriale II (Undergraduate, “Laurea Magistrale”), University of Torino, 2020-2024.
- Microeconomic Analysis (Undergraduate, “Laurea Magistrale”), University of Torino, 2016-2023.
- Microeconomics (Undergraduate, “Laurea Triennale”), University of Torino, 2011-2015, 2024.
- Public Economics (Undergraduate, “Laurea Magistrale”), University of Torino, 2015.
- Microeconomics (Ph.D.), University of Torino, 2010-2011.

Short courses:

- The Political Economy of Redistributive Preferences, University of Economics Prague (VSE), 2019.
- Introduction to Economics (M.B.A) & Quantitative Methods (M.B.A), St. John International University, 2010.

OTHER ACTIVITIES, PREVIOUS POSITIONS AND PRIZES

- Deputy Director for Research – ESOMAS Department, University of Torino, 2021-present.

- Academic Coordinator, “Vilfredo Pareto” Ph.D. in Economics, University of Torino, 2009-present.
- PI, PRIN-PNRR 2022 project “Informational Flows for Climate Change”.
- Co-PI, PRIN 2022 project “Political Persuasion”.
- Member of the Scientific Committee of GRASS – Social Choice Research Group, 2014-present.
- Member of the Scientific Committee of the Turin School of Local Regulation, 2014-present.
- Co-Investigator for the Project “Metrics, Interaction and Influence: The Immigration Debate on Social Media”, research grants from Collegio Carlo Alberto, EIEF, and University of Dublin, 2020-present.
- Assistant Professor, ESOMAS Department, University of Torino, 2010-2019.
- Research Affiliate, Collegio Carlo Alberto, 2009-2021.
- Co-Investigator for the Project “Behavioral Price Discrimination”, Collegio Carlo Alberto, 2011-2013.
- Member of the Selection Committee, Spring Meeting of Young Economists, 2010-2011.
- Post Doc, University of Siena, 2008-2010
- Marie Curie Fellow, University of Munich, 2006-2007.
- Visiting Scholar, University of California at Berkeley, 2004.
- Doctoral Fellowship, Italian Ministry for Foreign Affairs and EUI, 2002-2006.
- Optime Prize for outstanding graduates of University of Torino, 2001.