
CURRICULUM VITAE

Andrea Gallice

Email: gallice@econ.unito.it
Phone: +39 - 3381558745
Web: <http://www.andreagallice.eu/>

Citizenship: Italian
Sex: male
Date of birth: 28th July 1977

CURRENT AND RECENT POSITIONS

- **University of Torino**, Department of Economics and Finance
Assistant Professor, December 2010 - Present
- **Collegio Carlo Alberto**
Carlo Alberto Affiliate, March 2010 - Present
Research Associate at BRICK, May 2008 – March 2010
- **University of Siena**, Dept. of Economic Policy, Finance and Development
Post Doctoral Researcher, April 2008 - March 2010
- **International Centre for Economic Research (ICER)**
Research Fellow, 2007 - 2008
- **University of Munich (LMU)**, Dept. of Economics
Marie Curie Fellow (Experienced Researcher) within the EU/CEPR ENABLE Network, 2006 - 2007

EDUCATION

- **European University Institute**, Dept. of Economics
Ph.D. in Economics, 2007
Thesis Title: Three Essays on Behavioral and Applied Game Theory
Thesis Committee: Pascal Courty, Dorothea Kuebler, Marco Mariotti, Karl Schlag
- **University of California at Berkeley**, Dept. of Economics
Visiting Scholar, 2004
- **European University Institute**, Dept. of Economics
M.Res. in Economics, 2003
- **University College of London**, Dept. of Economics
M.Sc. in Economics, 2002
- **University of Torino**, Department of Economics and Finance
B.A. in Economics, 2001
Thesis Title: Auction Theory and the Allocation of UMTS Licenses across Europe
Final grade: 110/110 cum laude and honours

RESEARCH AND TEACHING INTERESTS

- Industrial Organization, Auction Theory, Game Theory, Economics of Education.

PUBLICATIONS

- “The Neglected Effects of Demand Characteristics on the Sustainability of Collusion”, *Research in Economics*, Vol. 64 (4), pp. 240-246, 2010.
- “Education, Dynamic Signalling and Social Distance”, *Oxford Economic Papers*, Vol. 61 (2), pp. 304-326, 2009.
- “Best Responding to What? A Behavioural Approach to One Shot Play in 2x2 Games”, in A. Innocenti and P. Sbriglia (eds.), *Games, Rationality and Behaviour. Essays on Behavioural Game Theory and Experiments*, Palgrave McMillan, NY, pp. 184-203, 2008.
- “Some Equivalence Results between Mixed Strategy Nash Equilibria and Minimax Regret in 2x2 Games”, *Economics Bulletin*, Vol. 3 (29), pp. 1-8, 2007.
- “Un Bilancio dell’Esperienza UMTS in Europa: fu Collusione?”, *Mercato Concorrenza Regole*, Vol. 2, pp. 309-327, 2002.

CURRENT RESEARCH & WORKING PAPERS

- “Signaling to Multiple Principals”, in progress.
- “Price Reveal Auctions on the Internet”, Carlo Alberto Notebooks, n. 147, submitted.
- “Lowest Unique Bid Auctions with Signals”, Carlo Alberto Notebooks, n. 112, submitted.
- “Self-Serving Biased Reference Points”, U. of Siena DEPFID working papers, n. 09/09.
- “Some Social Welfare Implications of Behavioral Preferences”, CEPR Discussion Papers, n. 6572.
- “Preempting versus Postponing: the Stealing Game”, ICER working papers, n. 2/08, submitted.

OTHER WRITINGS

- “Three Essays on Behavioral and Applied Game Theory”, EUI Ph.D. thesis, DOI: 10.2870/89587, 2007.
- “Predicting One Shot Play in 2x2 Games using Beliefs based on Minimax Regret”, FEEM working papers, n. 31/06.
- “Asymmetries among Bidders: the Issue of Entry in First Price Auctions”, M.Sc. thesis, Univ. College London, 2002.

TEACHING EXPERIENCE

- Microeconomics (Undergraduate), University of Torino, 2011.
- Microeconomics (Ph.D.), University of Torino, 2010 & 2011.
- Introduction to Economics (M.B.A) & Quantitative Methods (M.B.A), St. John International University, 2010.

ACADEMIC PRESENTATIONS

- 2005: ESA European Meeting (Alessandria), ASSET Annual Conference (Crete), SET-FEEM International Workshop on Economic Theory (Milan).
- 2006: U. Vienna, LabSi International Workshop on Behavioral Game Theory and Experiments (Capua), Spring Meeting of Young Economists (Seville), SING2 (Foggia), U. Amsterdam, U. Munich.
- 2007: U. Munich, BEELab Experimental Economics Workshop (Florence), 3rd European Symposium on Economics and Psychology (Mannheim), LabSi International Conference on Political Economy and Public Choice (Siena), U. Zurich.
- 2008: U. Torino, 4th European Symposium on Economics and Psychology (Amsterdam), EEA Annual Conference (Milan), Collegio Carlo Alberto, U. Siena.
- 2009: Spring Meeting of Young Economists (Istanbul), BEELab Experimental Economics Workshop (Florence), SED Conference on Economic Design (Maastricht), 50^a Riunione SIE (Rome).
- 2010: U. Siena, VII Workshop Labsi (Siena).
- 2011: U. Cagliari

AWARDS

- Marie Curie Fellowship as Experienced Researcher, EU, 2006-2007
- Royal Economic Society conference grant, 2006
- Doctoral Fellowship, European University Institute, 2005-2006
- Exchange grant for visiting UC, Berkeley, 2004
- Doctoral Fellowship, Italian Ministry for Foreign Affairs, 2002-2005
- Club Optime prize for the best undergraduate dissertations at the University of Turin, 2001
- Erasmus scholarship for visiting University College of Dublin, 1999

OTHER

- Referee for Labour Economics, Management Science, Theory and Decision
- Spring Meeting of Young Economists, 2010 (Luxembourg) and 2011 (Groningen): Member of the Selection Committee
- Member of the European Economic Association and the Economic Science Association
- European University Institute, 2004: Research Assistant for Professors Andrea Ichino and Massimo Motta
- European University Institute, 2004: Student Representative for the Economics Department
- Universidad Pais Vasco, 2003: Summer School: the Role of Social Interactions and Networks in Economics
- Fondazione ENI Enrico Mattei, 2002: Research project on the allocation of UMTS licenses across Europe
- Int. Centre for Economic Research, 2001: Research Assistant for Prof Martin Fransman (U. of Edinburgh)

REFERENCES

Professor Pascal Courty
University of Victoria, Department of Economics
Tel: 250 721 8544
E-mail: pcourty@uvic.ca
<http://web.uvic.ca/~pcourty/>

Professor Shachar Kariv
University of California, Berkeley, Department of Economics
Tel: (609) 734-8364
E-mail: kariv@berkeley.edu
<http://ist-socrates.berkeley.edu/~kariv/>

Professor Karl Schlag
Universitat Pompeu Fabra, Department of Economics
Tel: +34-(0)93-542-1493
E-mail: karl.schlag@upf.edu
<http://www.econ.upf.edu/~schlag/>

Professor Klaus Schmidt
University of Munich, Department of Economics
Tel: +49-(0)89-2180-2250
E-mail: klaus.schmidt@lrz.uni-muenchen.de
http://www.vwl.uni-muenchen.de/l_s_schmidt/